

# **DRESSER-RAND**

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## **Brice Equipment Company**

Principals: Ronald G. Brice, President  
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## **Courtney and Nye, Inc.**

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Territory: WA, OR, ID

## **Cronin-Cook & Associates, Inc.**

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Territory: CT, Western MA & VT

## **E.L.I. Engineering, Inc.**

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## **Edwin Elliot & Co., Inc.**

Principals: William R. Plunkett, III, President  
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Territory: East PA, DC, DE, MD, South NJ, VA

## **Engineering Sales Company, Inc.**

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Territory: OK, NW TX, N AR, KS

## **Fluid Handling, Inc.**

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Territory: WI, MN, ND, East SD, MI Upper Peninsula

## **Hawkins-Hamilton Co.**

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Territory: Virginia, NE NC

## **Hesse-Reynolds Sales Company**

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## **Hughes Machinery Company**

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Territory: NE KS, W MO, E NE, W IA

## **James L. Cunningham & Associates**

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Territory: N OH, NW PA

## **Lathrop-Trotter Co.**

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Territory: S OH, S IN, KY

## **Logue Engineering Co., Inc.**

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Territory: ME, E MA, NH, RI

## **Mountain Controls, Inc.**

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Territory: UT, SW WY

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## **Pentad Associates, Inc.**

Principal: Mike Thomas, President  
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## **Zeuschel Equipment Company**

Principal: Bob Zeuschel, President  
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Territory: E MO, S IL

## **PCF Sales Corporation**

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Territory: SW PA, OH, MD, WV

## **Power & Fluids, Inc.**

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## **ProPower Technical Sales, Inc.**

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## **Ross Equipment & Process Solutions Co.**

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## **Somes-Nick & Company**

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Territory: N IL, N IN, MI (lower peninsula)

## **Valley Technical Sales, Inc.**

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